



CARL BAILEY

Retail Buyer

City, ST 12345 | (123) 456-7890 | email@example.com | LinkedIn | Portfolio

PROFILE

Analytical retail buyer with 6 years of experience in assortments, vendor negotiations, and trend forecasting for specialty stores. Delivers profitable product mixes and optimized turn rates.

PROFESSIONAL EXPERIENCE

Senior Retail Buyer

HomeStyle Living, Denver, CO | August 2020 - Present

- Managed a \$25M seasonal merchandise budget across 200+ SKUs, achieving 12% margin growth
- Negotiated vendor contracts to secure volume discounts, saving \$1.2M annually
- Introduced a data-driven replenishment model, improving in-stock rates from 85% to 95%
- Collaborated with marketing to forecast promotions, increasing clearance sell-through by 30%

Assistant Buyer

Décor & More, Boulder, CO | May 2017 - July 2020

- Assisted in planning assortments for home décor categories, growing YOY sales by 8%
- Coordinated with logistics to streamline deliveries, reducing lead times by 20%
- Monitored competitor pricing and adjusted markdown strategies, cutting aged inventory by 25%
- Prepared weekly performance dashboards for leadership review

EDUCATION

B.S. in Supply Chain Management

Colorado State University, Fort Collins, CO | March 2017